How Many IPAs Can You Complete in a Week?

Take the challenge to see how many IPAs you can complete in one week. Share your results with your director each week for personalized suggestions and training!

Week 1 Date:	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Total
1 Class/Show (3+ people)								
1 Facial (1-2 people)								
Call 5 customers (reorders)								
1 Interview (recruiting)								
Hand out a “Recruiting” CD								
1 Guest at Training								
2+ NEW Contacts (name & #)								
1 NEW Team Member								
$100 Day								
TOTAL IPAs								

Week 2 Date:	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Total
1 Class/Show (3+ people)								
1 Facial (1-2 people)								
Call 5 customers (reorders)								
1 Interview (recruiting)								
Hand out a “Recruiting” CD								
1 Guest at Training								
2+ NEW Contacts (name & #)								
1 NEW Team Member								
$100 Day								
TOTAL IPAs								

Week 3 Date:	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Total
1 Class/Show (3+ people)								
1 Facial (1-2 people)								
Call 5 customers (reorders)								
1 Interview (recruiting)								
Hand out a “Recruiting” CD								
1 Guest at Training								
2+ NEW Contacts (name & #)								
1 NEW Team Member								
$100 Day								
TOTAL IPAs								

Week 4 Date:	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Total
1 Class/Show (3+ people)								
1 Facial (1-2 people)								
Call 5 customers (reorders)								
1 Interview (recruiting)								
Hand out a “Recruiting” CD								
1 Guest at Training								
2+ NEW Contacts (name & #)								
1 NEW Team Member								
$100 Day								
TOTAL IPAs								