

How much would you like to make extra for your holiday gift-giving this year? Did you know there is a very **SIMPLE FORMULA** (*below*) that can help you to make it happen, simply by adding a little activity each week, which is easily done during the **hottest selling season of the year**.

## Debt-Free Holidays Formula

Thank you, Director Carol Kitchen

1. **Multiply what you want to earn for a debt-free holiday season x 2.5** (Multiplying by 2.5 figures in the 60/40 split; 50% reorder of products reinvestment; 10% supplies; 40% pay yourself).
2. **Take that number and divide it by #weeks until Christmas, Hanukkah, etc \_\_\_\_**. That is how much you'll want to sell each week until then.

### Example:

Let's say you want to earn an extra \$1000

- Multiple \$1000 x 2.5.
- That gives you \$2500.
- Divide that by #weeks left until Christmas, Hanukkah \_\_\_\_ (or whenever you'll want to have the \$\$ by).
- That is how much you'll want to sell each week from now until then.

Currently there are **15 weeks left** until the end of December. Could you imagine earning an **extra \$1000** between now and then simply by selling an extra \$166 more a week? That sounds like a plan! How about \$2000, and even more?

Print this off and make your calculations. Then put the **extra \$\$** amount you are working towards in front of you at your kitchen counter, at your bathroom mirror, in the dash of your car, everywhere. **Plan your work and work your plan**, using your weekly accomplishment sheet and your weekly planning sheet for a debt-free holiday season!

What a blessing that we have the opportunity to make extra income in and around the things that we're already doing, while building a long-term legacy for ourselves, our families, as well as offering the same opportunity to others.

**We indeed are at the right place at the right time for such a time as this!**

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